

Tysons Community Alliance

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Kelly & Company LLC Certified Public Accountants 1934 Old Gallows Road Tysons Corner, VA 22182

INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of Tysons Community Alliance

Opinion

We have audited the accompanying financial statements of Tysons Community Alliance (a nonprofit organization), which comprise the statement of financial position as of June 30, 2025, and the related statements of activities and changes in net assets, functional expenses and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Tysons Community Alliance as of June 30, 2025, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Tysons Community Alliance and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Tysons Community Alliance's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due
 to fraud or error, and design and perform audit procedures responsive to those risks. Such
 procedures include examining, on a test basis, evidence regarding the amounts and disclosures
 in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit
 procedures that are appropriate in the circumstances, but not for the purpose of expressing an
 opinion on the effectiveness of Tysons Community Alliance's internal control. Accordingly, no
 such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Tysons Community Alliance's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Tysons Corner, Virginia

Kelly and Company, 4C

August 18, 2025

Tysons Community Alliance Statement of Financial Position As of June 30, 2025

| Assets Current assets | | |
|--|----|--------------------|
| Cash & cash equivalents Security deposits | \$ | 1,046,555 2,500 |
| Total current assets | | 1,049,055 |
| Other asset | | F4C CO4 |
| Construction in progress | | 546,601 |
| Total Assets | \$ | 1,595,656 |
| Liabilities and Net Assets Current liabilities Accounts payable & accrued expenses Accrued payroll liabilities | | 224,764 94,296 |
| Total current liabilities | | 319,060 |
| Other liability | | |
| Lease liability | | 93,750 |
| Total liabilities | | 412,810 |
| Net Assets | | |
| Without donor restrictions | | 1,182,846 |
| Total net assets | | 1,182,846 |
| Total Liabilities & Net Assets | | 1,595,656 |

Tysons Community Alliance Statement of Activities and Changes in Net Assets For the year ended June 30, 2025

| | | thout Donor estrictions | | | | |
|--|----|--|--|--|--|--|
| Revenue | | | | | | |
| Grants | \$ | 3,096,800 | | | | |
| Contributions | | 10,750 | | | | |
| Other income | | 16,475 | | | | |
| Interest income | | 68,755 | | | | |
| Total revenue | | 3,192,780 | | | | |
| Expenses Communications and Branding Placemaking and management Research, planning & development Transportation and mobility Management and general Total expenses | | 979,276 551,040 552,165 614,027 964,610 3,661,118 | | | | |
| Change in net assets | | (468,338) | | | | |
| Net assets beginning of year | | 1,651,184 | | | | |
| Net assets end of year | \$ | 1,182,846 | | | | |

Tysons Community Alliance Statement of Functional Expenses For the year ended June 30, 2025

| | nunications branding | cemaking and nanagement | Re | esearch, planning & development | Tra | ansportation and mobility | | Program ervices | nagement d general | Total |
|---------------------------|-------------------------|----------------------------|----|---------------------------------|-----|---------------------------|------|--------------------|-----------------------|-----------------|
| Salary Expenses | \$ 245,535 | \$ 161,512 | \$ | 297,995 | \$ | 209,348 | | 914,390 | \$ 475,074 | \$ 1,389,464 |
| Projects & events | 350,225 | 342,224 | | 177,388 | | 329,979 | 1 | ,199,816 | | 1,199,816 |
| Subcontract | 185,400 | 7,750 | | 720 | | 30,809 | | 224,679 | 35,577 | 260,256 |
| Accounting Services | | | | | | | | - | 152,220 | 152,220 |
| Fringe benefits | 25,307 | 11,181 | | 37,839 | | 28,238 | | 102,565 | 30,125 | 132,690 |
| Website Maintenance | 115,050 | | | | | | | 115,050 | | 115,050 |
| Payroll Taxes | 18,309 | 12,571 | | 20,261 | | 15,653 | | 66,794 | 30,787 | 97,581 |
| Technology and computers | 9,228 | | | | | | | 9,228 | 59,692 | 68,920 |
| Occupancy | | | | | | | | - | 53,777 | 53,777 |
| Legal Services | | | | | | | | - | 50,303 | 50,303 |
| Consulting Services | 8,097 | | | 13,950 | | | | 22,047 | 17,148 | 39,195 |
| Small Equipment | | 15,696 | | | | | | 15,696 | 22,177 | 37,873 |
| Marketing and advertising | 22,072 | | | | | | | 22,072 | | 22,072 |
| Travel | | | | | | | | - | 13,780 | 13,780 |
| Insurance | | | | | | | | - | 7,131 | 7,131 |
| Dues & Subscription | | | | 4,012 | | | | 4,012 | 2,996 | 7,008 |
| Office expenses | 53 | 106 | | | | | | 159 | 6,572 | 6,731 |
| Conferences and meetings | | | | | | | | - | 4,320 | 4,320 |
| Licenses | | | | | | | | - | 2,931 | 2,931 |
| | \$ 979,276 | \$ 551,040 | \$ | 552,165 | \$ | 614,027 | \$ 2 | ,696,508 | \$ 964,610 | \$ 3,661,118 |

Tysons Community Alliance Statement of Cash Flows For the year ended June 30, 2025

| Cash flows from operating activities Change in net assets Adjustment to reconcile change in net assets to net cash used in operating activities | \$ (468,338) |
|---|-----------------|
| Accounts payable & accrued expenses | 39,949 |
| Accrued payroll liabilities | 53,069 |
| Lease liability | 93,750 |
| Net cash used in operating activities | (281,570) |
| Cash flows from investing activity Construction in progress | (546,601) |
| Net decrease in cash | (828,171) |
| Cash at beginning of year | 1,874,726 |
| Cash at end of year | \$ 1,046,555 |
| Supplemental financial information: | |
| Interest paid during year | \$ - |
| Income taxes paid | \$ - |

Note 1. Organization and nature of activities

Tysons Community Alliance ("the Organization") was incorporated in 2022 as U.S. based 501(c)(3) organization. The Organization is an independent, non-profit community improvement organization committed to the ongoing transformation of Tysons, Virginia, into a vibrant, inclusive, globally attractive urban center.

The Organization works collaboratively to improve Tysons with major activities in communications and branding, placemaking and activation, transportation and mobility, market research, planning, and business support. Through a robust community engagement program, the Organization and its stakeholders prioritize improvements that will help achieve the vision of Fairfax County's Comprehensive Plan for Tysons.

The Organization works to organize events and activations, conduct research and disseminate findings, execute placemaking projects, and promote walkability and connectivity through transportation demand-management activities, tactical mobility projects, and collaboration on local and regional transportation infrastructure.

Note 2. Summary of significant accounting policies

Basis of accounting and presentation: Financial statement presentation follows the recommendation of the Financial Accounting Standards Board (FASB) in its Statement of Financial Accounting Standards (FASB ASC 958) Financial Statements of Nonprofit Organizations. Under FASB ASC 958, the Organization is required to present net assets and revenues, expenses, gains, and losses classified based on the existence or absence of donor-imposed restrictions. Accordingly, the net assets of the Organization and changes there in are classified and reported as follows:

<u>Net assets without donor restrictions</u> - net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the organization. These net assets may be used at the discretion of the Organization's management and the board of directors.

<u>Net assets with donor restrictions</u> - net assets subject to stipulations imposed by donors, and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Organization or by the passage of time. Other donor restrictions are perpetual in nature, where by the donor has stipulated the funds be maintained in perpetuity.

Basis of accounting: The accompanying financial statements have been prepared on the accrual basis of accounting.

Cash and cash equivalents: All highly liquid investments, excluding amounts included in investments, with a maturity of less than 90 days at the date of acquisition are considered cash equivalents.

Note 2. Summary of significant accounting policies – continued

Contributions: Contributions received are recorded as net assets with donor restrictions or net assets without donor restrictions depending on the existence or nature of any donor restrictions.

Use of estimates: The Organization prepares its financial statements in conformity with accounting principles general accepted in the United States of America, which requires management to make estimates and assumptions that affect certain reported amounts and disclosures.

Income taxes: The Organization is exempt from income taxes as a non-profit organization under section 501(c)(3) of the Internal Revenue Code, except for unrelated business income taxes.

Concentration of credit risk: The Organization maintains its cash in bank accounts which at times, may exceed federally insured limits. To minimize this risk the Organization maintains its large balances throughout the year in an Insured Cash Sweep Account (ICS). The Organization has not experienced any losses in such accounts and management believes it is not exposed to any significant credit risk on its cash balances.

Functional allocation of expenses: The costs of providing the various programs and other activities have been summarized on a functional basis in the statement of functional expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

Note 3. Retirement Plan

The Organization maintains a defined contribution 401(k) plan (the Plan) for all employees. Participants may make voluntary contributions to the Plan up to the maximum amount allowable by law. The Organization made contributions of \$35,276 Plan for the year ended June 30, 2025.

Note 4: Lease

The organization has entered into a seven year lease agreement which commences with the delivery of the space in July 2025.

The future lease payments are as follow:

| | Amount | | | | |
|---------------|--------|---------|--|--|--|
| June 30, 2026 | \$ | 153,730 | | | |
| June 30, 2027 | | 156,250 | | | |
| June 30, 2028 | | 156,250 | | | |
| June 30, 2029 | | 156,250 | | | |
| June 30, 2030 | | 156,250 | | | |
| | \$ | 778,730 | | | |

The Organization is entitled to receive construction allowance in connection with initial build out of the office space up to a maximum of \$312,500. As of June 30, 2025, the Organization received construction allowance total of \$93,750.

Tysons Community Alliance Notes to Financial Statements

Note 5. Availability and liquidity

The following represents the Organization's financial assets at June 30, 2025:

Financial assets at year end:

Cash & cash equivalents\$ 1,046,555Total financial assets1,046,555

Financial assets available to meet general expenditures over the next twelve months

\$ 1,046,555

Note 6. Subsequent events

The management of the Organization has analyzed subsequent events through August 18, 2025, the date on which the financial statements were available to be issued. No events have occurred since the balance sheet date that would have a material impact on the financial statements.